

Results Briefing at the End of the Fourth Quarter of the Fiscal Year Ending March 31, 2024

March 1, 2024

RYOYO ELECTRO CORPORATION

Prime Market, Tokyo Stock Exchange (Ticker Code: 8068)

<https://www.ryoyo.co.jp/en/>

Ryoyo Electro resolved to change its accounting period (fiscal year end) at the Extraordinary General Meeting of Shareholders held on December 19, 2023.

➤ Change to the accounting period (fiscal year end)



➤ Consolidated period

Year	2022												2023												2024		
Month	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.	Apr.	May	Jun.	Jul.	Aug.	Sept.	Oct.	Nov.	Dec.	Jan.	Feb.	Mar.
Fiscal year-end	FY2022 (fiscal year ended January 2023)												FY2023 (fiscal year ending March 2024)														
Group companies in Japan													← 14 months →														
Group companies outside Japan													← 15 months →														

FY2023 (the fiscal year ending March 31, 2024), the transitional period, will be an irregular accounting period for which the consolidated period will be the period outlined in red in the figure above.

Overview of the Fourth Quarter of the FY2023

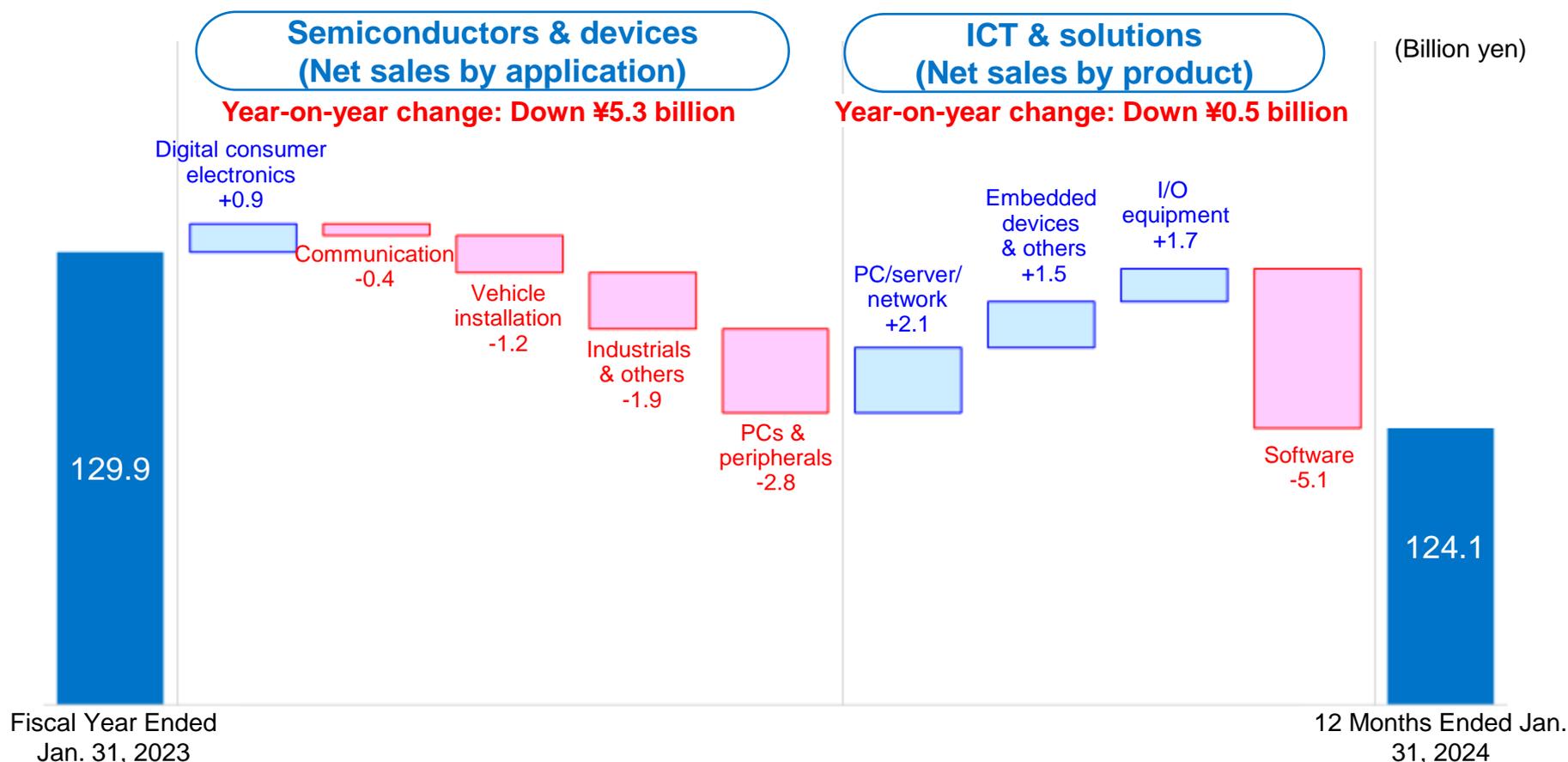
Results for the first 12 months of the fiscal year ending March 31, 2024

- Net sales were impacted by a decline relative to the recent semiconductor market boom and the end of some ICT software projects.
- The share of profit of entities accounted for using the equity method following the acquisition of Ryosan shares was ¥5.06 billion, recorded as non-operating income.
- Expenses for management integration (advisory costs, etc.) were ¥0.25 billion, recorded as an extraordinary loss.

(Billion yen)	12 Months Ended Jan. 31, 2024 Result
Net sales	124.1
Gross profit	13.05
(%)	10.5%
Selling, general and administrative expenses	9.18
Operating profit	3.88
(%)	3.1%
Ordinary profit	8.42
Profit attributable to owners of parent	7.02

Reference		
Fiscal Year Ended Jan. 31, 2023 Result	YoY Change	
		%
129.9	-5.8	-4.5%
13.58	-0.53	-3.9%
10.5%		
8.89	+0.29	+3.2%
4.69	-0.82	-17.4%
3.6%		
4.48	+3.95	+88.1%
3.06	+3.97	+129.8%

- Semiconductors & devices: A wide range of sectors were impacted by a decline relative to the recent semiconductor market boom, including PCs & peripherals, where sales declined, mainly due to lower sales of products for printers and projectors.
- ICT & solutions: Sales of each item generally remained firm and reached almost the same level as the previous year, except for software, which declined due to the end of some projects.



Supplement: Net sales by product

(Billion yen)

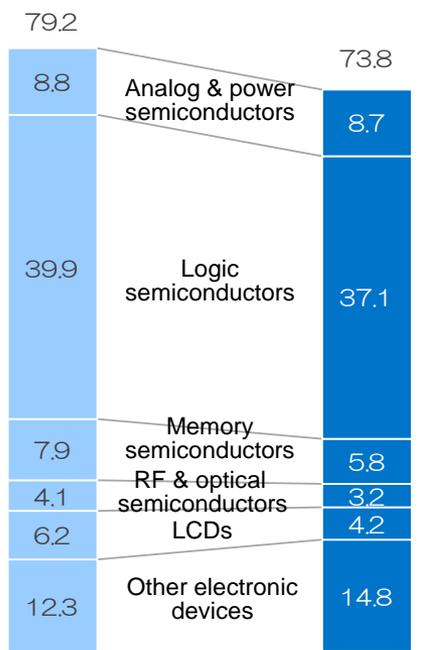
Semiconductors & devices

ICT & solutions

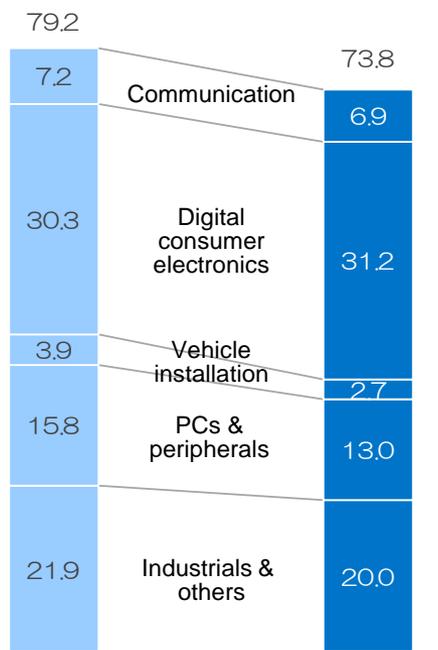


Semiconductors & devices

Net sales by product

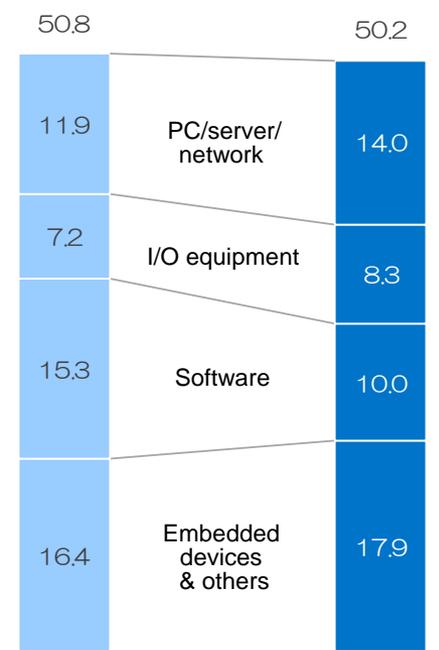


Net sales by application



ICT & solutions

Net sales by product



Fiscal Year Ended
Jan. 31, 2023

12 Months Ended
Jan. 31, 2024

Fiscal Year Ended
Jan. 31, 2023

12 Months Ended
Jan. 31, 2024

Fiscal Year Ended
Jan. 31, 2023

12 Months Ended
Jan. 31, 2024

Business Plan for the FY2023

The full-year earnings forecasts, revised in November 2023 in conjunction with the change to the accounting period, remain unchanged.

(Billion yen)	FY2023/1 (Full year) Result	FY2024/3			Annual Progress as of Jan. 31, 2024
		12 Months Ended Jan. 31, 2024 Result	Feb. - Mar. Target	Full Fiscal Period Target	
Net sales	129.9	124.1	25.9	150.0	82.7%
Gross profit	13.58	13.05	2.70	15.75	82.9%
(%)	10.5%	10.5%	10.4%	10.5%	
Selling, general and administrative expenses	8.89	9.18	1.97	11.15	82.3%
Operating profit	4.69	3.88	0.72	4.60	84.3%
(%)	3.6%	3.1%	2.8%	3.1%	
Ordinary profit	4.48	8.42	0.78	9.20	91.6%
Profit attributable to owners of parent	3.06	7.02	0.16	7.18	97.8%

ROE	7.0%	↑	14.9%
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The target figures cover the two-month period (Feb. - Mar.) for group companies in Japan and the three-month period (Jan. - Mar.) for group companies outside Japan.

- Dividend policy: Aim for a dividend on equity (DOE) of 5%.

May revision

Based on the outlook for record-high profit attributable to owners of parent, the company raised its planned dividend in May (Q1 earnings release).

October revision

The company raised its planned dividend again in conjunction with the change to the accounting period (12 ⇒ 14-month accounting period).

		Dividend per Share (Yen)		
		Interim (Q2)	Year-End	Full Year
FY2024/3	October revision	80	100	180
FY2024/1	May revision	80	80	160
	Initial plan	60	60	120
FY2023/1	Result	50	60	110

(Note)

FY2023/1: Fiscal year ended January 2023 FY2024/1: Fiscal year ending January 2024 FY2024/3: Fiscal year ending March 2024

Management Integration with Ryosan

Overview of the Joint Holding Company (Planned)

Trade name	Ryoyo Ryosan Holdings, Inc.
Location of the head office	2-3-5 Higashi-Kanda, Chiyoda-ku, Tokyo, 101-0031, Japan
Location of the headquarters	1-12-22 Tsukiji, Chuo-ku, Tokyo, 104-8408, Japan
Organizational structure	A company with an audit and supervisory committee
Representatives	Representative Director, President Moritaka Nakamura Representative Director, Vice President Kazuhiko Inaba
Capital	JPY 15 billion
Scheduled date of establishment	April 1, 2024
Fiscal year-end	March 31

As of March 1, 2024, Ryoyo Ryosan Holdings, Inc. received approval for its initial listing on the Prime Market of the Tokyo Stock Exchange (TSE).

Listed company name

Ryoyo Ryosan Holdings, Inc.

Listed exchange

Prime Market, Tokyo Stock Exchange

Date of listing

April 1, 2024 (scheduled)

Security code

167A

Trading unit

100 shares

Ryoyo Electro's shares are scheduled to be delisted from TSE on March 28, 2024.

Note

The business results and forecasts for the future contained in this presentation are based on certain assumptions deemed reasonable at the time of release. Actual results may differ from the original forecasts due to economic conditions and various other factors.

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